Principals' Instructional Leadership Performance in Hawassa City Administration Secondary Schools, Ethiopia

Dawit Legesse Edamo (PhD)

College of Education, Hawassa University, Ethiopia Corresponding Author: Dawit Legesse Edam

Abstract: This study aimed to assess principals' instructional leadership performance in secondary schools of Hawassa City Administration. The study employed descriptive survey design and data were collected from seven secondary schools using questionnaire focusing on the different dimensions of instructional leadership. Mean values, percentages, standard deviations and t-test were used to analyze the data. The study indicated that most principals have exercised the instructional leadership roles they are expected to play though some principals were not able to properly exercise instructional leadership roles supposed to be played by them. Thus, improving instructional leadership in the schools requires the education department of the city administration and the regional education bureau to give attention to area of specialization while appointing school principals. In addition, principals who are on duty at present should be given adequate training on instructional leadership dimensions that are affecting performance of the schools in the city administration.

Keywords: instructional leadership, instructional resources, principals, secondary schools, role diversity

Date of Submission: 15-01-2018	Date of acceptance: 31-02-2018
	I

I. INTRODUCTION

Leadership in educational institutions is a process of giving direction and educational leaders are identified on the basis of their relationship with their followers (Chima, 2007; Rogers, 2006). Leaders are expected to influence the behavior of their followers by using appropriate influencing strategies. George and Georgia (2004)summarized characteristics that best describe leadership as involving and exerting influence over other members of a group or organization and supporting a group or organization to achieve its goal. A leader's vision provides followers with a sense of optimism for the future, firmness between the past and future, and a skeleton for decisions and actions. Additionally, it is well established that competencies of leadership in organizations are the combination of skills, abilities, knowledge, and personal attributes(Weiss &Molinaro, 2006; Yukl, 2002). A core characteristic of effective leadership is the ability to create a shared vision that is clearly articulated throughout the organization and aligns the energy and work of followers (Hesselbein,et al.,1996; Hopkins, 2005). In order to address the intended goal of schools, principals are expected to exhibit the instructional competency, knowledge, skill and ability expected of them. Their effectiveness is believed to be critical for successful performance of the schools they are leading. This requires witnessed performance in carrying out instructional leadership roles they are expected to play focusing on the different dimensions of instructional leadership.

Principals as instructional leaders should at all times strive for excellence in teaching and learning with the sole purpose of improving student achievement. They are expected to serve primarily as instructional leaders in schools, and that their commitment to instructional enhancement and perfection should not only be strongly articulated but should be reinforced with experience in the classroom (Boatman & Richard,2011). In order to secure authority in the eyes of the teachers, principals should have sufficient leading as well as teaching experience and should understand with firsthand experience the instructional challenges faced by teachers so that they will be able to take corrective actions appropriate to the situation (Robert, 2003; Seyoum, 2014). Based on the premises of the Education and Training Policy of Ethiopia, school principals are expected to perform well in educational leadership by properly leading and involving the school community in instructional activities which are meant to have great influence on student academic performance (MoE, 1994). In order to meet the demanding requirements of the Ministry of education, principals in schools are expected to play a great role in supervision, research work, planning, goal setting, and provision of instructional materials in schools (MoE, 2013).

Secondary schools in Hawassa City administration are also expected to exercise meaningful instructional leadership through active engagement of the principals. This has to take place with the hope that students achievement can be maximized and performance of schools can be enhanced if instructional leadership is properly implemented (Leskiw & Parbudyal, 2007). The principals' performance and commitment is among the key issues for the success of schools. Studies show that in many cases there is a lack of pragmatic evidence and systematic approach in leadership performance. While the challenges related to leaders performance have been studied in many organizations worldwide, in many developing countries it seems to be more important (Mehrabani & Mohammad, 2011).18 Bleak and Fulmer (2009) argue that there are many problems (in most countries) that result in employees' poor performance. Experience clearly shows that school principals have no similar understanding regarding what to do to promote instruction in the schools. Though instructional leadership has become crucial agenda of Ministry of Education in Ethiopia, and the education offices at different levels, implementation challenges are reported. Therefore, the main aim of this study is to investigate the performance level of school principals in Hawassa City Administration by focusing on the different dimensions of instructional leadership.

Research Question

Based on the background and the justification to conduct the study this research has raised the following main question. What is the status of principals' instructional leadership performance and influencing factors in Hawassa City Administration secondary schools?

II. RESEARCH DESIGN AND METHODS

This study employed descriptive survey design to use it as overall plan. Seven secondary schools were selected using lottery method for the study. Data was collected from a total of 82 respondents who were school principals, vice principals, Parent Teacher Association Members, supervisors and education office experts working on quality of education. They were selected using purposive and simple random sampling techniques. The data collection instruments was questionnaire. A five point Likert scale was used to measure the extent to which instructional leadership has been implemented in the schools. The data was analyzed using percentage, mean, standard deviation and t-test through the help of SPSS (Statistical Package for Social Sciences).

III. RESULTS

Before collection of the main data the questionnaire was pilot tested in one of the schools in the City Administration which was not selected for the main study. The questionnaire was distributed to 20 individuals in the schools and the Cronbach alpha result of 0.92 indicated that the items were internally consistent. The result of the pilot test led to the main study and the results are presented as follows. As noted earlier, seven secondary schools were included in the study and a total of 82 questionnaires were distributed the participants of the study. All the questionnaires were properly filled and returned. Based on the responses the characteristics of respondents are indicated in Table 1.

N <u>o</u>	Characteristics	•	Frequency and percent for respondent characteristics						
			Frequency	Percent	Valid percent	cumulative Percent			
1	Sex	Male	66	80.5	80.5	80.5			
		Female	16	19.5	19.5	100.0			
2	Age	< 20 years	7	8.5	8.5	8.5			
	_	21-30 years	44	53.7	53.7	62.2			
		31-40 years	31	37.8	37.8	100.0			
3	Educational qualification	Diploma	12	14.6	14.6	14.6			
	_	BA/BSc/BEd	65	79.3	79.3	93.9			
		MA/MSc	5	6.1	6.1	100.0			
4	Field of specialization	Educational	8	9.8	9.8	9.8			
	-	planning and							
		management							
		Natural science	49	59.8	59.8	69.5			
		Social science	25	30.5	30.5	100.0			

 Table 1 The Characteristics Of Respondents By Sex, Age And Qualification

The data in the above table shows that most of the participants in thee study were males indicating that most of the leaders and teachers in the schools were males, and most of them were young (below 30 years). There were only few holding a masters degree which indicates that their qualification is below the expected level (MoE, 2007). Besides, the area of specialization tells us that most of them were not trained in educational planning and management which has serious implications for the implementation of instructional leadership(McEwen, E.K, 2003: 57).

School principals performing the dimensions of instructional leadership

The basic research question was concerned with performance of principals in relation to the different dimensions of instructional leadership. To answer this question data was obtained in relation to availability of instructional resources, role diversity of instructional leaders, professional norms, communicating goals, managing curriculum and instruction, and monitoring students' progress.

Availability of instructional resources

Resource availability is one of the key dimensions of instructional leadership. It is the responsibility of instructional leaders particularly school principals to work on conditions to make resources available in their schools. The data obtained in relation to availability of instruction resources is analyzed in Table 2.

No	Items	Scales	2. Availability Of	F	%	Mean	Standard	t-value
_							deviation	
			Values					
1	Availability of	1	Almost none	4	4.9	3.8415	1.09397	31.384
	qualified	2	Very deficient	8	9.8			
	teachers	3	Undecided	8	9.8			
		4	Adequate	39	47.6			
		5	More than	23	28			
			adequate					
2	Availability of	1	Almost none	7	8.5	3.4634	4.5493	6.794
	text books	2	Very deficient	23	28	-		
		3	Undecided	20	24.4	-		
		4	Adequate	27	32.9	-		
		5	More than adequate	4	4.9			
3	Availability of	1	almost none	1	1.2	2.4634	1.02071	21.411
	teacher guide	2	very deficient	47	57.3			
	books	3	Undecided	19	23.2			
	2		Adequate	13	15.9			
		5	more than	2	2.4			
			adequate					
4	Availability of	1	almost none	8	9.8	2.7683	1.02197	24.086
	reference	2	very deficient	25	30.5			
	books	3	Undecided	32	39	-		
		4	Adequate	12	14.6	-		
		5	more than	5	6.1	-		
			adequate					
5	Availability of	1	almost none	1	1.2	4.1585	0.96186	38.68
	stationery	2	very deficient	3	3.7	-		
		3	Undecided	17	20.7	-		
		4	Adequate	22	26.8	1		
		5	more than adequate	39	47.6			
6	Allocation of	1	almost none	6	7.3	2.9268	0.97854	26.622
	financial	2	very deficient	22	26.8	1		

 Table 2. Availability Of Instructional Resources

resources	3	Undecided	28	34.1		
	4	Adequate	24	29.3		
	5	more than adequate	2	2.4		

In the above table, the calculated t-value (31.384) of item 1 is greater than t-critical (3.416), and shows that there is statistically significant difference between the responses of respondents. From the frequency and percentage (39 and 49.6), it can be noted that availability of qualified teachers in adequate number is recognizable. On availability of textbooks, the t-calculated (6.764) and the t-critical (3.416) show that the difference in the responses of respondents is significant, and observation of 32.9% reveals that there were sufficient textbooks. The availability of qualified teachers, stationery and textbooks might facilitate implementation of instructional leadership though the deficiency in the availability of teachers guides (57.3%), reference materials (30.5%), and scarcity of financial resources (34.1%) were likely to affect it negatively (Leskiw & Parbudyal, 2007).

Role diversity

Principals as instructional leaders are expected to play major pedagogical leadership in their schools. They must lead instruction by giving attention to it more than any other activity so as to maximize the achievement of the students and performance of their schools. The data in the table below analyzes the role diversity of principals.

No	Items	Scale		F	%	Mean	Stdv	t-value
			Values					
1	Instructional	1	Strongly disagree	-	-	3.9756	0.80086	44.387
	activities are given	2	Disagree	6	7.3			
	much time by the	3	Undecided	9	11			
	principal	4	Agree	48	58.5			
		5	Strongly agree	19	23.2			
2	Administrative	1	Strongly disagree	-	-	4.0976	0.7952	46.092
	matters are given	2	Disagree	3	3.7			
	much time my the	3	Undecided	13	15.9			
	principal	4	Agree	39	47.6			
		5	Strongly agree	27	32.9			
3	Too many	1	Strongly disagree	1	1.2	3.5122	0.89227	35.137
	responsibilities of	2	Disagree	10	12.2			
	principals are	3	Undecided	26	31.7			
	affecting	4	Agree	36	43.9			
	instructional leadership.	5	Strongly agree	9	11			
4	Teachers get	1	Strongly disagree			3.6829	0.94121	34.952
	appropriate support through classroom	2	Disagree	8	9.8			
	supervision by	3	Undecided	29	35.4			
	principals	4	Agree	26	31.7			
	principais	5	Strongly agree	19	23.2			
		2	Disagree	8	9.8			
		3	Undecided	22	26.8			
		4	Agree	43	52.4			
		5	Strongly agree	8	9.8			
5	The principal uses	1	Strongly disagree	5	6.1	3.7927	1.0392	32.613
	delegation as a means	2	Disagree	3	3.7			
	to promote instruction	3	Undecided	15	18.3			
		4	Agree	40	48.8			
		5	Strongly agree	19	23.2			

 Table 3: Role Diversity

Table 3 shows that 58.5% of the respondents agreed that the school principals spend much of their time on academic activities in the study area though the t-value indicates that there are differences among the respondents. However, what was reflected as a response to item 2 indicates that principals spend much of their time on administrative matters (47.6%) which was contradictory to the response to item 1. Thus it was not yet clear whether principals were giving much time to instructional or administrative activities. On item 2 the t-value 35.137 is greater than t-critical (3.416)indicating that there is statistically significant difference between the responses of each respondent. However, 43.9% of the responses reveal that too many responsibilities of principals were likely to affect their instructional leadership role. Responses on support provided to teachers through supervision indicate that the respondents were unable to decide. However, the data indicated that there is delegation of responsibilities to teachers. Yet, it has to be claimed that the delegation needs to be meaningful (Bleak & Fulmer, 2009).

Professional Norms

Effectiveness of a principal is determined by the professional norms he/she plays by having a clear vision regarding how to improve instruction and serve the students in the school. He/she is expected to provide the school with professional leadership by engaging others in the school. His/her proven engagement of others in important school activities is critical for the success of the school (Putman, 2012). The data in the table exhibits the professional norms inculcated in the schools.

No	Items	Scale		F	%	Mean	Standard	t-
			Values				deviation	value
1	Encouraging	1	not at all	1	1.2	3.7561	1.06064	31.641
	teachers to take	2	Minimal	14	17.1			
	decisions on	3	not so much	10	12.2			
	instructional	4	Much	36	43.9			
	matters	5	very much	21	25.6			
2	Involvement of	1	not at all			4.2073	0.73262	51.385
	the Principal in	2	Minimal	1	1.2			
	instructional	3	not so much	12	14.6			
	decisions	4	Much	38	46.3			
		5	very much	31	37.8			
3	classroom visit	1	not at all	4	4.9	3.7561	1.01301	33.129
	practice by	2	Minimal	2	2.4			
	principal	3	not so much	24	29.3			
		4	Much	32	39			
		5	very much	20	24.4			
4	Principal's	1	not at all	4	4.9	3.7927	1.0392	32.613
	experience of	2	Minimal	4	4.9			
	solving problems	3	not so much	18	22			
	facing teaching	4	Much	35	42.7			
	learning	5	very much	21	25.6			
5	Principals invite	1	not at all	5	6.1	4.0122	1.11659	32.133
	teachers to	2	Minimal	1	1.2			
	implement CPD	3	not so much	17	20.7			
		4	Much	24	29.3			
		5	very much	35	42.7			
6	Principal	1	not at all			4.1951	0.90866	41.309
	encourages the	2	Minimal	5	6.1			
	use of continuous	3	not so much	12	14.6			
	assessment	4	Much	27	32.9			
		5	very much	38	46.3			
7	Principal request	1	not at all	9	11	3.5732	1.23759	25.779
	the community to	2	Minimally	3	3.7			
	participate in	3	not so much	24	29.3			
	solving school	4	Much	24	29.3			
	problems	5	very much	22	26.8			
8	There is clearly	1	not at all	1	1.2	4.0488	0.94153	38.459

Table 4 professional norms

DOI: 10.9790/0837-2301101322

communicated	2	Minimal	4	4.9		
goal and vision in	3	not so much	16	19.5		
the school	4	Much	30	36.6		
	5	very much	31	37.8		

The data in the above table shows that there is participation of teachers in decision-making (43.9%), and principals are also involving in instructional decisions as more than two-third of the respondents reflected this. Establishing the norm of engaging teachers in decision making and the principals involvement in instructional decisions are likely to promote instructional leadership in the schools (Ho, 2010). The same is true with other items as participants have responded that there is a trend of visiting classrooms, encouraging teachers to implement active learning and solving problems affecting teaching-learning in the schools. However, the minimal participation of the community in school affairs is likely to affect instructional leadership negatively (Hofman & Hofman, 2011) and the performance of the schools.

Communicating Goals

In schools, it is the responsibility of principals to develop goals and communicate those goals with the school community. Unless clear goals are developed and communicated, it will be difficult for schools to achieve their improvement targets. Data has been collected regarding whether principals are properly developing annual goals and properly communicating them to the school community.

No	Items	Scale		F	%	Mean	Stdv	t-
			Values					value
1	Goals focusing on	1	Strongly	1	1.2	4.0488	0.9674	37.431
	student learning are		disagree					
	developed and	2	Disagree	5	6.1			
	communicated	3	Undecided	15	18.3			
		4	Agree	29	35.4			
		5	Strongly	32	39			
			agree					
2	Students' academic	1	Strongly	6	7.3	3.9268	0.93993	37.35
	performance data is		disagree					
	used to develop	2	Disagree	21	25.6			
	goals	3	Undecided	28	34.1			
		4	Agree	27	32.9			
		5	Strongly	5	6.1			
			agree					
3	Goals developed are	1	Strongly	5	6.1	3.6585	1.16767	27.985
	properly		disagree					
	communicated to	2	Disagree	9	11			
	the staff.	3	Undecided	17	20.7			
		4	Agree	29	35.4			
		5	Strongly	22	26.8			
			agree					
4	Goals are properly	1	Strongly	8	9.8	3.5244	1.24945	25.181
	communicated to		disagree					
	students	2	Disagree	9	11			
		3	Undecided	17	20.7			
		4	Agree	28	34.1			
		5	Strongly	20	24.4			
			agree					
5	Goals are properly	1	Strongly	6	7.3	3.5122	1.10268	28.432
	communicated to		disagree					
	parents	2	Disagree	7	8.5			
		3	Undecided	22	26.8			
		4	Agree	33	40.2			
		5	Strongly	14	17.1			
			agree					

 Table 5 Communicating Goals

As illustrated in Table 5 above, the data unambiguously communicates that principals are developing school goals. The responses strongly agree (39%), and agree (35.4%) shows that the majority of respondents responded the principals develop goals focused on students learning and this might positively influence the performance of school leaders, and the schools. However, the agreement of less than half of the respondents(39% both agree and strongly agree) to development of goals based on student performance data shows that goals developed may not be on the basis of evidences generated from students' performance. This is likely to influence the performance of the principals negatively(Raynor, 2004).From the above data it can be easily recognized that principals were communicating the goals to the staff in most cases as the majority agreed (35.4%) and strongly agreed(26.8%) to the item. Yet, significant number of respondents (20.7%) could not decide on the item, and the rest (17.1%) showed disagreement to the item. In a similar fashion, the data shows that goals are communicated to students and their parents. The ability of the school principals to communicate the goals to the staff, students and parents is likely to positively influence their performance during goal accomplishment (Hofman & Hofman, 2011).

Managing curriculum and instruction

Schools have sole responsibility of managing the curriculum they teach to students and the instructional process. It is not only the responsibility of the principals, but all who are in the school are expected to play their part. However, the principal has play a leading role.

No	Items	Scale		F	%	Mean	Stdv	t-value
			Values					
1	Classroom	1	Strongly	4	4.9	3.5488	1.10165	28.759
	instruction is		disagree					
	properly	2	Disagree	10	12.2			
	monitored by	3	Undecided	22	26.8			
	principals	4	Agree	29	35.4	_		
		5	Strongly	17	20.7			
			agree					
2	Principals assist	1	Strongly	3	3.7	3.6463	1.12625	28.916
	and encourage		disagree					
	teachers to	2	Disagree	12	14.6			
	evaluate the	3	Undecided	17	20.7			
	curriculum	4	Agree	29	35.4			
		5	Strongly	21	25.6			
			agree					
3	The principals	1	Strongly	4	4.9	3.4878	1.14659	27.151
	encourages		disagree					
	teachers to	2	Disagree	13	15.9			
	develop	3	Undecided	22	26.8			
	instructional	4	Agree	25	30.5			
	materials	5	Strongly	18	22.0			
			agree					
4	Teachers are	1	Strongly	14	17.1	2.9512	1.29484	20.290
	assisted by		disagree					
	principals on	2	Disagree	16	19.5			
	matters related to	3	Undecided	24	29.3			
	laboratory	4	Agree	16	19.5			
		5	Strongly	12	14.6			
			agree					

 Table 6 Managing Curriculum and Instruction

The way the respondents(56.1%) rated showing agreement that monitoring of classroom instruction has been carried out by principals. Though small number of respondents (17.1%) were in disagreement, the position of 26.8% of respondents was not clear regarding whether the principals were monitoring classroom instruction or not. The data also shows that the majority of respondents agreed(60% agree and strongly agree together) that the school principals' were helping teachers to evaluate curriculum and the school principals were encouraging teachers to evaluate curriculum. On item 3 of the above Table, the data shows that the majority of respondents confirmed that principals were assisting and encouraging teachers in developing instructional

materials. This will have a positive impact on the improvement of instruction in the schools (Raynor, 2004; Sandra, 2007). But the responses indicate that the principals were not providing meaningful support to teachers in matters related to laboratories in the schools. This might affect the success of students in those subjects which require intensive laboratory work (Harrison, 2010, Marsh, 2015).

Monitoring Students' Progress

Schools as institutions are expected to work for improvement of students' achievement. This requires establishing monitoring strategies of students' progress regularly through discussion with teachers as well as their parents. Unless progress is properly monitored, performance level of schools cannot be easily determined. Considering the importance of monitoring as important dimension of instructional leadership the following data has been generated.

N <u>o</u>	Items	Scale	Values	F	%	Mean	Stdv	t-value
1	Principals discuss the academic	1	Strongly disagree	10	12.2	3.7073	1.27161	26.045
	progress of students	2	Disagree	4	4.9			
	with teachers	3	Undecided	9	11.0			
		4	Agree	36	43.9			
		5	Strongly agree	23	28.0			
2	Examination results of students are	1	Strongly disagree	3	3.7	3.8415	1.01190	33.929
	monitored and used	2	Disagree	4	4.9			
	to evaluate school	3	Undecided	19	23.2			
	goals	4	Agree	33	40.2			
		5	Strongly agree	23	28.0			
3	Principals inform the school	1	Strongly disagree	7	8.5	4.0366	.92222	39.145
	performance results	2	Disagree	12	14.6			
	in relation to	3	Undecided	34	41.5			
	students'	4	Agree	29	35.4			
	achievement to teachers and parents in a report form	5	Strongly agree					

As illustrated in the above Table, the data on item 1 shows that principals discuss the academic progress of students with teachers as most of the respondents(71.9% both agree and strongly agree) showed agreement to the idea. This significant number shows that the there is discussion among principals and teachers regarding the progress of their students. From the reflection of respondents on item 2, it could be understood that test results were used by principals to assess the progress of their respective school towards goal achievement. This is in line with requirements of the Ministry of Education (MoE, 2011; MoE, 2008). The data on item 3 regarding informing the school's performance results to teachers and parents by linking to students' progress, 41.5% of respondents were unable to decide on the issue while 23.1% showed disagreement to the idea.

IV. DISCUSSION (CONCLUSIONS AND RECOMMENDATIONS)

In the preceding sections an attempt has been made to show the status principals' performance regarding instructional leadership in the selected schools. This was done by focusing on the different dimensions of instructional leadership. It was found that most principals have given good attention to the instructional leadership role they are expected to play. The results also indicate instructional leadership is not properly implemented by some of the principals as they could not effectively perform in each instructional leadership dimension. This was probably because they were assigned to the post without having educational planning and management skills. This requires the education department of the city administration and the regional education bureau to give attention to area of specialization while appointing school principals. In addition,

principals who are on duty at present should be given adequate training on instructional leadership dimensions that are affecting performance of the schools in the city administration. Besides, the findings indicated that scarcity of reference materials, shortage of financial resources and shortage of teacher guides are negatively affecting the instruction leadership practices in the schools. If schools are facing critical shortage of reference materials for their students and teachers, if they financial resources are short off, and if teachers do not have books that can guide them, instruction may not become successful, and instructional leaders will continue to face challenges while playing the leadership role. Therefore, it is suggested that respective schools facing those challenges should work with the broader community to help schools secure necessary resources (both material and financial) so that they can minimize the challenges indicated above. Finally, similar study needs to be conducted on a larger scale by taking a large sample size, and focusing on instructional leadership dimensions which are not included in this research.

REFERENCES

- [1]. Bleak J. L. & Fulmer R.M. (2009).Strategically Developing Strategic Leaders Excerpted from Linkage Inc's, Best Practices in Leadership Development Handbook. 2nd Edition, San Francisco, Pfeiffer.
- [2]. Boatman, L. & Richard, B. (2011). Time for a Leadership Revolution. Global Leadership Forecast. Washington. DDI's Inc.
- [3]. Chima G.U.K. (2007). Organizational Leadership Strategies in Indigenous Companies in a Developing Economy. Adele Road, Apapa Lagos, Nigeria. St. Clements University
- [4]. Drengler, K.A (2001). The design and implementation of a leadership development program for greenshank fan corporation. (MAThesis). Retrieved from Dissertations and Theses database. (UMI No. 1395513).
- [5]. George, R. and Georgia, J. (2004). Encyclopedia of Leadership: Volume 1. Sage Publications
- [6]. Harrison, L. (2010). Leaders Developing Leaders: Capitalizing on the Demographic Gift to Revive Your Leadership Development Program. Washington, D.C.HCI.
- [7]. Hesselbein, F., Goldsmith, M., & Beckhard, R. (1996). The leader of the future. San Francisco: Jossey-Bass.
- [8]. Ho, CWD. (2010). Teacher participation in curriculum and pedagogical decisions: Insights into curriculum leadership. Educational management administration & leadership, 38 (5): 613-624.
- [9]. Hofman, WHA & Hofman, RH. (2011). Smart management in effective schools: Effective management
- [10]. configurations in general and vocational education in Netherlands. Educational Administration Quarterly,[11]. 47(4): 620-645.
- [12]. Hopkins, D. (2005). Instructional Leadership and School Improvement. London: Routledge Flamer.
- [13]. Leskiw, S. & Parbudyal, S. (2007). "Leadership development: learning from best practices", Leadership &
- [14]. Organization Development Journal, Vol. 28, 2007 Marsh, S. (2015). A model for leadership that improves learning: New insights for schools and scholars. Leadership and Policy in Schools, 14(1):67-103.
- [15]. Mehrabani S. & Mohamad N. (2011). Leadership Development Characteristics in Iran's Oil Industry. Singapore. IPEDR vol.7 (2011). Press.
- [16]. Ministry of Education, Ethiopia (MoE). (2011). Governing guideline for the implementation of the school
- [17]. improvement program (revised). Addis Ababa: MoE.
- [18]. MoE. (2013). National Professional Standard for School Principals. Addis Ababa: Subi printing press.
- [19]. MoE. (2008). General education quality improvement package (GEQIP). Addis Ababa: MoE.
- [20]. MoE. (2007). General education quality improvement program (GEQIP), 2008/09-20012/13 program
- [21]. document. Addis Ababa: MoE.
- [22]. MoE. (1994). The education and training policy of Ethiopia. Addis Ababa: St. George printing press.
- [23]. Putman, LA. (2012). Using shared leadership to achieve school improvement goals: one school's journey. Liberty
- [24]. University, Virginia: Doctoral thesis.
- [25]. Raynor, A. (2004). Individual schools, unique solutions: Tailoring approaches to school leadership. New York:
- [26]. Routledge Falmer.
- [27]. Robert, K.A. (2003). What We Know About Successful School Leadership. Toronto, USA: National College for School Leadership.
- [28]. Rogers, G. (2006). Theory and Practice of leadership. Northouse Paperback. Sage Publications Ltd
- [29]. Sandra, M. (2007). A leadership development strategy implemented by manufacturing organization in South Africa. University of South Africa. Unpublished MA Thesis.

- [30]. Seyoum A.K. (2014). Leadership Effectiveness of School Leaders in Implementing School Improvement Program in Illubabore zone Government Secondary Schools. Jimma University.
- [31]. Weiss D. & Molinaro V. (2006). Integrated leadership development. Industrial and commercial trading. Emerial Pub. Ltd, Vol.38 No.1 2006.
- [32]. William, P. (2009). Developing a Leadership Strategy. Critical Ingredient for Organizational Success. (Available from http://www.ccl.org.html).
- [33]. Yukl, G. (2002). Leadership in organizations (5th ed.). Upper Saddle River, N.J.: Prentice Hall.

Dawit Legesse ,"Principals' Instructional Leadership Performance In Hawassa City Administration Secondary Schools, Ethiopia." IOSR Journal Of Humanities And Social Science (IOSR-JHSS). vol. 23 no. 1, 2018, pp. 13-22.